

#### Carel excels



Francesco Nalini

Carel has announced an overall increase in sales of 12.8 per cent in 2015 compared to the previous year.

Sales in 2015 consolidated and further improved the positive trend in revenue recorded over the past five years, a period that has seen the group achieve a CAGR (compound annual growth rate) of 8.4 per cent.

Export sales in 2015 accounted for 80 per cent of total Carel Group sales. Analysis of revenue by geographical region shows that growth in terms of markets has been driven by the US and Europe, with overall average growth of 12 per cent, as well as by good performance on Asian markets.

"The results of the 2015 financial year confirm the success of our strategy aimed at both bringing technological innovation for high efficiency and sustainability, and expanding our manufacturing and sales operations worldwide," says group managing director Francesco Nalini.

"The investments we have made in these areas in recent years have in fact brought about good growth in revenue and at the same time operating profitability."

www.carel.com

# Air Change attends, supports

Air Change recently sponsored AIRAH's inaugural Humidity Issues in Australian Climates Workshop at The Mint in Sydney.

The Air Change team was available on the day to discuss its new low-dewpoint dehumidifier, designed to dehumidify air to critically low dewpoint conditions without the requirement of desiccants for improved energy efficiency.

"We are extremely proud to support AIRAH's Humidity Issues in Australian Climates Workshop," says Air Change general manager Shane Carmichael, M.AIRAH.
"As a specialist in dehumidification and ventilation systems, it was pleasing to see the growing awareness and the specific challenges that designers and engineers face to solve issues caused by high humidity and condensation."

Air Change will also be available at AIRAH Trade Night events across the country this year.

Go to www.airchange.com.au

### Certified compressors





The Association of European Refrigeration Component Manufacturers (ASERCOM) has certified a total of 32 Bitzer compressors and condensing units, meaning the high coefficients of performance and the efficiency of the products has now been confirmed by a neutral party.

The performance data of 12 models in the ECOLINE series reciprocating compressors, 15 LHE condensing units, and five additional reciprocating compressors were all ASERCOM certified.

In the multistep certification process, experts from the 25 ASERCOM member countries, as well as independent specialists (including experts from TÜV SÜD) assess the performance data of the compressors and condensing units.

Go to bitzer.com.au

### Fujitsu favoured



AIRAH company member Fujitsu General has received the Silver award in the Employer of Choice 2016 report. An initiative of *Human Resources Director* magazine, the report aims to showcase some of the best Australian companies as rated by their employees.

Fujitsu General rated highly across all 10 survey categories, including diversity and inclusion, trust and empowerment, and leadership.

"There has been a clear shift in employee engagement over the last 12 months," says Fujitsu General's national HR manager Sarah Gatehouse. "The journey continues, with a focus on leadership structure, values, cultural surveys and fit, internal promotion of high-potential employees, training and development, and employee benefits. Recognition by employees through the Employer of Choice report is a credit to the direction the leadership team is taking the company, and reinforces the confidence our employees have with their employer."

www.fujitsugeneral.com.au

## ASHRAE's performance focus

The need for practical building modelling applications, along with the need to transform the design approach to the collaborative process from a sequential process will be explored in a coming specialty conference organised by ASHRAE.